Unlocking Value with Door Fees: The Blue Stream Fiber Advantage

In the telecom industry, door fees refer to payments made by internet and TV providers to homeowner associations (HOAs), condo associations, or apartment complexes for exclusive access to serve residents within a community. These fees help fund community initiatives while fostering partnerships between providers and residential communities.

Why Do Door Fees Exist?

COMMUNITY ACCESS

Door fees give providers access to install infrastructure, bringing high-quality internet and TV service to the entire community. This helps providers invest confidently, knowing they'll have a dedicated customer base to serve.

ECONOMICS OF SERVICE

The total benefit to residents involves more than just savings on their monthly rate. Communities should also consider the value of door fee contributions that directly benefit the association.

COMMUNITY BENEFITS

Many communities use door fees to reinvest in shared resources, such as improving amenities, funding resident activities, or even reducing HOA fees. This arrangement benefits both the community and the provider.

Common Misconceptions

"Residents pay more because of door fees."

Door fees are designed to offset costs without increasing resident bills directly. They allow for lower rates or funding impactful community projects that benefit residents.

"Door fees can be abused/misused"

Door fees are provided directly to an association to use for the association's determined needs, and are never provided directly to board members for personal use.

Economic Impact

COST SAVINGS

Door fees can reduce a community's overall operating costs and provide funds that benefit everyone, potentially lowering association dues or funding impactful community upgrades.

MARKET COMPETITION

Door fees encourage competition among providers, which can lead to improved service and price options for residents.

Do door fees have tax implications for my community?

We recommend you consultant a tax professional familiar with Association tax laws to provide guidance specific to your community.